

EXECUTIVE SECRETARIAT
ROUTING SLIP

*Memo
Chang*

TO:

		ACTION	INFO	DATE	INITIAL
1	DCI		X		
2	DDCI		X		
3	EXDIR				
4	D/ICS				
5	DDI	X			
6	DDA				
7	DDO				
8	DDS&T				
9	Chm/NIC				
10	GC				
11	IG				
12	Compt				
13	D/OLL				
14	D/PAO				
15	D/PERS				
16	VC/NIC				
17	D/OGI/DI		X		
18	D/Exec Staff		X		
19	A/ES		X		
20					
21					
22					

SUSPENSE

Date

Remarks

STAT

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Executive Secretary

22 OCT 86

Date

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~~SECRET~~

The Director of Central Intelligence

Washington D C 20505

Executive Registry

86- 4884

22 October 1986

MEMORANDUM FOR: Research Director, OGI, DI

FROM: DCI

SUBJECT: Third World Attitudes
Toward Capitalism

I like your paper on Third World Attitudes Toward Capitalism. Will you send me a copy of the paper you did about a year ago on structural change. I want to look at it in preparation for the financial conference on Friday.

C

William J. Casey

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Central Intelligence Agency
Office of the Deputy Director for Intelligence

DDI #04550X/86/1
2 October 1986

NOTE TO: Director of Central Intelligence
Deputy Director of Central Intelligence

SUBJECT: Third World Attitudes Toward Capitalism

My first reaction to this paper by [] was that it did not provide enough detail on how we might take advantage of changes in Third World attitudes toward capitalism. But I think Pat has developed a useful framework for thinking about actions that we might take. I would be inclined to distribute this paper to a fairly wide audience of senior officials who are involved in US economic policy. I am uncertain whether it would be more useful in its current form or as a finished document.

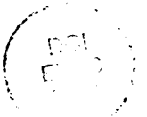
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Dick
Richard J. Kerr

Deputy Director for Intelligence

Attachment:

DDI #04550X/86, dtd 30 Sep 1986



SECRET

DDI- 04550X/86

30 SEP 1986

MEMORANDUM FOR: Director of Central Intelligence
Deputy Director of Central Intelligence
VIA: Deputy Director for Intelligence
Associate Deputy Director for Intelligence
FROM: [redacted] Director of Global Issues
SUBJECT: Third World Attitudes Toward Capitalism

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1. Action: Request that you review the attached think piece on changing Third World attitudes toward capitalism and determine whether you would like to send it to anyone.

2. Background: The report was prepared by [redacted] in response to your interest in the issue of how the West can best compete with the Soviets in the Third World. The report is more of a think piece along the lines of the one [redacted] did on structural change about a year ago. We will be integrating many of his ideas into the Third World opportunities study which we expect to have ready in early December.

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Attachment:
As stated

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All portions Secret

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29 SEP 1986

NEW ATTITUDES TOWARD CAPITALISM: A WINDOW OF OPPORTUNITY
IN THE THIRD WORLD AND A STRATEGY FOR TAKING ADVANTAGE OF IT

The world intellectual climate is more favorable today for capitalism, free enterprise, and the market system than at any time during the past fifty years. The new popularity of capitalism, however, will not automatically result in gains for the United States nor in losses for the Communist Bloc. Unless policymakers have a clear understanding of what the new climate is--and, equally important, what is not--why it arose and why it will eventually weaken, a unique opportunity may be lost. This loss is all the more probable because taking advantage of the opportunity to its fullest could entail serious short-term costs for some sectors of the US economy. Opposition from vested interests, both here and abroad, will be strong. Moreover, despite a growing rejection of Marxist economics that has now become almost total, the Communist system will continue to provide powerful political and military attractions for the less stable countries of the Third World.

This paper, frankly speculative, is based on a study of Third World attitudes as revealed in: (1) USIA and other polls; (2) publications assessing business conditions in foreign countries for international investors; and (3) a wide range of Third World newspapers and magazines. The information so obtained is sketchy, sometimes inconsistent, and flavored by the biases of the original writers. Nevertheless, we believe that this body of information, taken as a whole, indicates a sharp and continuing change in popular and elite attitudes towards economic

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